Dirk de Rooij has served as Commercial Director Cargo at Seabury Group’s Amsterdam office for over two years now and commercially leads the expansion of its market information products and client network, which incorporates more than 65 clients worldwide, including many of the industry’s leading commercial airlines, integrators, forwarders, shipping lines and airports.

Dirk has always had great interest in the aviation industry with a never ending urge to better understand it and help it to evolve!

Since his Bachelor in Air Transport Management in Rotterdam, Dirk has held positions with specific focus on data analytics and communication.

After starting his career at Panalpina as business analyst, he later co-founded Inforwarding; an internet business which provided tools to airlines and forwarders for communication of cargo rates and announcements. Upon selling his business to OAG he became Executive Vice President Cargo during his final years working for the UK airline data publisher. In 2012 Dirk moved to CHAMP Cargo systems in the position of Head of Community Integration & eCargo where he was responsible for deployment of data communication products within the air cargo community.

He then joined Seabury in 2014, bringing an impressive 20 years of air cargo industry experience to the table.